# CHATHAMS,

MAILED FREE TO EVERY HOME AND BUSINESS IN THE CHATHAMS

Published by Renna Media

Issue 34 • October 2020

**DID YOU KNOW? House prices &** sales in our area are on the rise! KNOWLEDGE IS KEY: **Put my Real Estate Expertise to work** for you! Happy to assist you in ALL your

real estate needs!



Eileen Sergent Sales Associate NJAR Distinguished Sales Club NJAR Circle of Excellence '92-'1!

Cell: 908-230-4800





Office 908-522-1800

401 Springfield Ave., Summit, NJ

U.S. POSTAGE PAID BRIDGEPORT CT PERMIT NO. 390 PRSRT STD

Submitted by Craig Alperowitz, Chatham Emergency Squad

RESTAURANT DONATES TO LOCAL EMERGENCY UNITS

No one would argue that the restaurant industry is one of the hardest hit since the start of the COVID pandemic. According to a new survey released by the National Restaurant Association, nearly 1 in 6 restaurants (representing nearly 100,000 restaurants) has closed either permanently or long-term. In that environment, it's particularly impressive that a local restaurant was able to make a sizable donation to both the Chatham Borough Fire Department and the Chatham Emergency Squad.

Restaurant Serenade, in business on Roosevelt Avenue since October 31st, 1996, hosted a "Jersey Fresh and Strong" 4-course meal available for take-out or eat-in dining on August 20. The menu supported local NJ businesses and was paired with three beverages. A portion of each meal was slated for donation and the restaurant was delighted to be able to make a \$500 donation to each agency.

Co-owner Nancy Sheridan Laird and Chef/Owner James Laird presented a check to Chatham Emergency Squad President Evan Skinner with their thanks for the Squad's service. Nancy Laird said, "despite the challenges that COVID has presented, Restaurant Serenade feels strongly that community support is an important part of our success." James Laird agreed, adding "We've had to call the Squad a couple of times to assist our customers and they have always been prompt and so helpful."

"We depend almost 100% on community support and this gift, in this environment, is truly humbling," said Evan Skinner, President of the Chatham Emergency Squad. "Gifts like this from Restaurant Serenade help offset the high expenditures for personal protective equipment (PPE) and decontamination equipment the Squad has expended due to COVID in order to keep our members safe and protected."



(above) Restaurant Serenade owners Nancy Sheridan Laird, and chef James Laird present a check to Evan Skinner, President of the Chatham Emergency Squad.

"This money dramatically helps our training efforts," said Jeff Fricke, Captain of the Chatham Borough Fire Department. "Six firefighters were able to undergo Rapid Intervention Team (RIT) training which is a difficult and intensive training program that teaches our members how to retrieve a fallen firefighter in the event of a structural fire."

#### **COMMUNITY HOPE CONNECTS VETERANS WITH SERVICES**

Call the Referral Hotline for Eligibility

crisis may be eligible for emergency assistance such as motel/hotel stays, security deposits, rent, rental arrears, groceries and utilities through Community Hope.

Community Hope's Supportive Services for Veteran Families (SSVF) program is currently providing assistance remotely. Urgent community-based services such as critical supplies and veteran wellness-checks are provided in person.

The increase in support services to veterans and their illness, addiction, homelessness and poverty.

Veterans and their families who are experiencing a housing families during the COVID-19 pandemic is possible thanks to funding from the U.S. Department of Veterans Affairs.

> To make a referral, please call the referral hotline at 1-855-483-8466

or email SSVF@communityhope-nj.org,

or email Gema Diaz at gdiaz@communityhope-nj.org.

Community Hope is a nonprofit that helps individuals, including veterans, and their families, overcome mental





Our New Providence showroom is open by appointment. You can call us at 908-665-1212, or webchat us from our website www.colonialappliance.com. Our Warehouse team is available for deliveries, installs and pickups.

The Chathams is published by Renna Media. 7,400 newspapers are printed monthly and mailed to every business and resident in Chatham.

Although great care has been taken to ensure the information contained within is accurate, Renna Media assumes no liability for errors or omissions.

©2020 Contents of this newspaper cannot be reproduced without written consent from Renna Media LLC.

#### To submit content email: editor@rennamedia.com

The Chathams is online at www.rennamedia.com like us on facebook.com/The Chathams

Chatham Eagle Scout's Project Offers Four • Morristown: Morris County Administration Morris County MUA Collection Sites

According to veterans' organizations, when an American flag becomes worn, faded, torn or soiled, it should be retired and replaced with a new flag. It is illegal to throw away the American Flag and the Flag Codes state that it should be destroyed with "with dignity, preferably by burning."

There are several ways to respectfully dispose of an American flag. The most common method is burning the torn or tattered flag in a special ceremony.

This is best done by taking your old flag to one of Morris County's many American Legion or VFW posts, where veterans and members may then hold a ceremony as they properly retire/dispose of it.

Morris County residents have the option of bringing worn out flags to four collection boxes created by Chatham Township Eagle Scout Collin Goldbach and maintained by the Morris County Municipal Utilities Authority.

The goal is to make it more convenient to dispose of old and worn flags. The red boxes are located at:

- and Records Building, 10 Court Street, Morristown 07960 (inside the main lobby)
- Mount Olive: MCMUA Mount Olive Transfer Station, 168 Gold Mine Road, Flanders 07836
- Parsippany: MCMUA Parsippany-Troy Hills Transfer Station, 1100 Edwards Road, Parsippany 07054
- Dover: MCMUA Curbside Recycling Building (Dover Armory Garage), 479 West Clinton Street (Route 15), Dover 07801

In 2018, Goldbach, in coordination with the Morris County MUA, designed and built the bright red American Flag disposal boxes to call attention to proper methods of discarding worn Stars n' Stripes. The program is managed by MCMUA Assistant Operations Manager Michael Nunn, a U.S. Marine and former Morris County Sheriff's Officer.

For more information on flag disposal, check out the following sites:

VFW: www.vfw.org/community/flag-etiquette Legion: American

https://www.legion.org/flag/questionsanswers/91117/how-are-unserviceable-flags-dest royed



Reserve space in the next issue. Call Tina today at 908-418-5586 or email info@rennamedia.com



RETIRE OLD GLORY WITH RESPECT

(above) Chatham Eagle Scout Collin Goldbach and MUA's Mike Nunn stand next to one of the MUA collection boxes.

Photo by County of Morris



ICE CREAM

we're Walk-up Oders
Open! Online Orders

1790 Springfield Avenue New Providence, NJ 07974 zitasicecream.com Order your cake by phone 908-464-1511

7 days - Sun-Thur 12 noon to 9:30 pm Fri-Sat 12 noon to 10:00 pm

OFF WITH \$10 ORDER With this coupon. Expires 10/31/20. BER



Joe Kern Owner

years of

Experience

**Bonded and Insured** 

**Since 2017** 

(908) 656-1235

joe@whiskersandtails-nj.com

whiskersandtails-nj.com



#### KONANTIQUES FREE HOUSE CALLS 908-578-7593

We buy entire estates or single items and pay the highest prices along with friendly, professional service. Free on-site consultation at your home or business

info@konantiques.com www.konantiques.com **Located in Summit** 







### One Application Lasts All Winter!



This winter, deer will cause millions of dollars in landscape damage... damage that can be prevented.

- DeerPro is the longest lasting deer repellent on the market.
- DeerPro does not need to be reapplied in the snow and ice of winter, unlike other deer sprays that last only a few weeks.
- DeerPro provides six months of protection from deer. One spray as early as October will still be protecting shrubs into early spring.
- Contact Us Now to get a free estimate and get on our schedule!

"From the 80s into the 90s the deer problem just kept getting worse. I tried every product out there, but my plants were still being butchered every winter. And my neighbors seemed to be getting off scott free! Turns out they used DeerPro. So I gave it a shot. 20 years later, I couldn't be happier with DeerPro."

−Bob Lynn



The Lawn Techs

43a Industrial Rd, Berkeley Heights NJ 07922

Email: Bryan@thelawntechs.com

Phone: 888-529-6832 | Visit Us: TheLawnTechs.com

### **Protect Your Landscape Investment!**

#### **THE CHATHAMS** • Page 4 • October 2020



## CUB SCOUTS, SCOUTS BSA AND VENTURERS PLANNING TO MEET SAFELY

The Cub Scout packs, Scouts BSA troops and maintaining 6 foot distance will be easier. Venture crew in Chatham are making plans to continue meeting and holding activities despite the COVID-19 virus.

As much as possible, meetings will be held outdoors where the risk of transmission is much less. Outdoor meetings could be held in parking lots, parks, backyards or at camps. Scouting has always sought to teach youth to be adaptable and resilient. These traits are now needed more than

When meeting indoors, Cub Scouts meet in smaller groups called dens (for boys or girls who are in the same grade). In a den meeting,

Scouts BSA troops can break up into smaller groups called patrols. A patrol will have 8 to 10 Scouts who choose their own Patrol Leader. Within the patrols, Scouts learn skills together and prepare for their next outdoor activity.

Chatham has three Cub Scout packs for boys and girls in grades K-5, three Scouts BSA troops for boys in grades 6-12, one Scouts BSA troop that is for girls only, and one Venture crew for girls who are ages 14-20.

To connect with a pack, troop or crew, contact District Executive Al Thomas, al.thomas@scouting.org; 973-765-9322 x229.



(above) The Cub Scout packs, Scouts BSA troops and Venture crew in Chatham are making plans to continue meeting safely.







### You can feel safe and confident at Lantern Hill.

In good times and uncertain times, there's no safer, smarter place to be than at an Erickson Living®-managed community like Lantern Hill in New Providence. Enjoy independent senior living, plus a safety net of additional support should you ever need it.



Learn more about senior living at Lantern Hill.

Call 1-800-288-7001 for your FREE brochure.



New Providence LanternHillCommunity.com



## MURSELI PRO CONSTRUCTION

**CHIMNEY & ROOFING SPECIALISTS** 

908-361-6372

Family
Owned &
Operated For
16 Years

- All Work Guaranteed
- 24/7 Emergency Service
- 20% Senior Discount
- Major Credit Cards
- NJ Lic. 13VH08570100







CARBON



is invisible.

odorless.



## October Specials

### **COMPLETE SET OF STEPS**

Up to 6 Feet, 5 Steps / Brick, Limestone & Concrete

\$2,600

With this ad. Cannot be combined with any other offer. Expires October 31, 2020





#### **FOUNDATION**



- NEW FUNDATIONS
- REPAIRS
- WATERPROOFING

#### **MASONRY**



- DRIVEWAYS
- **STEPS**
- BRICK & BLOCK
- SIDEWALKS
- REPAIR

#### **ROOFING**



- RE-ROOF
- NEW ROOF
- ROOF REPAIRS
- SHINGLES
- FLAT ROOF

#### **CHIMNEY**



- CLEANING
- REPAIRS
- REBUILD
- CAPPING

#### **GUTTERS**

- CLEANING
- ULLANINU
- INSTALLATIONSCREENING
- REPAIRS
- REPLACEMENTS



MONOXIDE and can kill you!

ANY FOUNDATION JOB OF \$2000 OR MORE

With coupon. Cannot be combined with any other off Some restrictions apply. Expires 10/31/20.

#### Save \$900 on roof REPLACEMENT

h coupon. Cannot be combined with any other offe Some restrictions apply. Expires 10/31/20.

\$79.99 GUTTERS CLEANING

(Any Average House)

(ith coupon. Cannot be combined with any other offer.

Expires 10/31/20.

### \$150 OFF ANY ROOF REPAIR

of \$500 or more
With coupon. Cannot be combined with any other offer.
Expires 10/31/20.

\$200 OFF

ANY CHIMNEY REPAIR of \$800 or more

With coupon. Cannot be combined with any other offer Expires 10/31/20.



With this ad.
Cannot be combined with any other offer.
Expires:
October 31, 2020

#### **AMERICAN LEGION AUXILIARY PLANS FOR THE FUTURE**

#### Submitted by Maryann Doherty

Auxiliary Unit #43 President MaryBeth Valentino would like to thank the residents of our local communities for their support of the Poppy Fundraising endeavor during the past several months. When the Veterans Medical Center at Lyons contacts the Unit concerning its needs, the Unit will be ready to assist, as it has done in the past. Poppy money is used for this purpose.

In 2014 the National American Legion Auxiliary granted permission for Units to accept community volunteers who are interested in serving, but do not meet the eligibility requirements for membership. If anyone has the interest but does not meet the requirements, they contact President Valentino mbvalentino@gmail.com.

The Unit will begin monthly meetings on the second Saturday of the month, October 10 at 10 a.m. at the Post #43 Legion Home, 20 Ridgedale Avenue in Florham Park. CovidVirus19 protocols will be in place.

#### **MADISON ROTARY ENCOURAGES** REDUCE, REUSE AND RECYCLE HOME ITEMS

As Rotary International recently named for service projects benefiting the community. "supporting the environment" its newest area of focus, Madison Rotary is inviting the public to its biannual Community Shredding Day, joined by Habitat for Humanity's ReStore collection truck. The event will take place from 9 a.m. to 12 noon on Saturday, October 17, 2020 at Madison Municipal Parking Lot #1, at the corner of Prospect Street and Kings Road by the Madison Volunteer Ambulance Squad.

All are encouraged to take advantage of Morris Habitat for Humanity and Madison Rotary's services to reclaim valuable space in their homes and offices at the same event, both by donating unneeded items and by safely destroying and recycling sensitive documents. All participants are required to wear masks and practice social distancing.

Madison Rotary has contracted Security Shredding, Inc. to provide secure destruction of sensitive documents on-site, after which the shredded papers will be recycled into other paper products. The cost is \$5 per box or grocery bag. Larger containers will be accepted and priced accordingly. Cash and checks will be accepted. All proceeds from the shredding event will be used by the Madison Rotary, a 501(c)(3) charity,

A truck from Habitat for Humanity's ReStore will gratefully accept area residents' new or very gently used home building materials, lighting and plumbing fixtures, hardware items in original packaging, fine art and collectibles, and furniture and other home furnishings in excellent condition. Having the ReStore truck come to Madison is a convenience for would-be donors, as the ReStore facility is located in Randolph. ReStore's inventory is 100% donated by businesses and individuals and sold to the general public at a fraction of the retail price. Proceeds are used to build affordable homes in Morris County and surrounding areas. According to Jeannie Tsukamoto, former President of both Madison Rotary and Morris Habitat for Humanity, "donations to ReStore have built 28 homes in Morris County and have kept over 10,200 tons of reusable materials out of landfills since 2007." Donations to ReStore are taxdeductable. A receipt will be provided for ReStore donations.

contact Carmela Moeller Please carmoeller@aol.com for questions about the event. Please visit madisonrotarynj.org for more information about Madison Rotary.



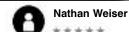
Highly Recognized Care in the Heart of New Providence

At Spring Grove, we offer a comprehensive continuum of subacute rehab and skilled nursing care to ease your transition from hospital to home.

- Hospitality Focused Rehab Experience with 24 Hour Guest Services Line
- Physiatrist Driven Customized Rehab Planning by Dr. Jean Bachar
- Onsite Physician and Specialty Consultations by Leading Area Physicians
  - NEWLY RENOVATED REHAB WING



2019-20



Spring Grove is by far the best rehab center I have ever been to. The staff are kind and caring and have gone above and beyond my expectations. The building is kept extremely clean and the new renovations are very nice.

Thank you Spring Grove for a wonderful and pleasant stay.



**Charles Sherrick** 

I have been at Spring Grove for a few weeks now, they have exceptional service and excellent staff. All the nurses have been professional and attentive to all my needs. I never thought a rehab center can have such a beautiful layout and well put together. The newly renovated room I have staved in, is up to date and extremely clean. The therapy staff have gone above my expectations with their expertise and getting me to where I am today. Alyssa the social worker has gone above and beyond with all her assignments.

Thank you Spring Grove.



**Chrissy Sloan** 

The nursing staff and administration is professional, patient, attentive and derstanding. The facilities are very clean and well maintained. My parents room is always clean and tidy. Although it was a difficult decision to make relocating my folks from a home environment to a senior living facility, Spring Grove made my decision easy.

Thank God for them!



REHABILITATION & HEALTHCARE CENTER

144 Gales Drive, New Providence, NJ 07974 • (908)464.8600

SpringGroveRehab.com

A PROUD MEMBER OF MARQUIS HEALTH SERVICES



### Call Today for a Free Estimate! 🗵 855.624.6655







Roofing & Siding







ROOFING | SIDING | WINDOWS KITCHENS | BATHROOMS | BASEMENTS MASONRY | DECKS | PORCHES

#### Low Monthly Payment Plans

WINDOWS \$209 BASEMENTS \$395 KITCHENS \$389 BATHROOMS \$199 ROOFING \$249 DECKS/PATIOS \$189 SIDING \$289 PORCHES/STEPS \$185

#### o% Plans Available!

Estimated monthly payments.

#### VIRTUAL MEETINGS ALSO AVAILABLE

#### Interior & Exterior Remodeling | Family Owned & Operated

100% FINANCING AVAILABLE | 30+ YEARS EXPERIENCE





















MagnoliaHomeRemodeling.com 🗵

#### **MORRIS COUNTY OBSERVES INTERNATIONAL OVERDOSE AWARENESS DAY**

joined families who lost loved-ones due to overdoses and several community organizations on August 31 in Parsippany to recognize International Overdose Awareness Day, an annual event observed to reduce the stigma of drugaddiction and the tragedy of drug-related deaths.

The occasion was marked with a freshly planted, weeping cherry tree, dubbed an "Angel Tree Memorial," dedicated outside the Morris County Addiction Center off Central Avenue.

"Being present for the dedication of the first Angel Tree Memorial in Morris County gives this grieving mother hope. Honoring my beloved son and angel, Justin, along with all of the angels in Morris County lost to the drug epidemic — those of us who grieve them, and those who continue to fight for recovery — literally breathes life from that weeping cherry tree into a place where it is desperately needed," said Rebecca Finnerty of Montville, who spoke at the ceremony about losing her son to a heroin overdose in 2016.

Others stories of overdoses were told by a dozen parents, each bearing large photos of the

(above, l-r) Rebecca Finnerty of Montville, standing with her daughter Chloe, spoke about losing her son to an overdose. Next to her were Sen. Anthony Bucco, Sheriff James M. Gannon and Freeholder Director Deborah Smith.

one woman who lost both a son and daughter.

The concern over overdose deaths is more poignant this year as recent data from the national Centers for Disease Control and Prevention (CDC) indicates drug-related deaths in the United States rose to record levels in 2019 and continue to climb. New Jersey ranks seventh among all 50 states with the highest per-capita rate of deaths due to drug overdose.

"We have lost far too many lives in communities across New Jersey and the country due to opioid abuse and drug overdose," said Senator Bucco. "This day will serve as a humble reminder across our state of the work that needs to be done to protect innocent lives and raise awareness to the issue that impacts families of every creed. If we as a community come together to better understand, inform, and educate about the scourge of substance abuse and overdose, we can work to find better ways to help the most vulnerable among us and save lives."

The senator introduced legislation recently approved by the state Senate and Assembly to establish every August 31 as Overdose Awareness Day in New Jersey. The rise in annual addiction-related deaths has surpassed record annual highs for auto accidents and it is the leading cause for a reduction in the nation's life expectancy, according to the CDC.

The CDC issued a preliminary report in July indicating nearly 72,000 Americans died from drug overdoses in 2019, marking a sharp increase experiencing a decrease.

"On International Overdose Awareness Day we honor those lost. Every day that we advocate for those actively using and those with substance use disorders, we have those that we have lost in our heart," said Kelly Labar, Peer Recovery Specialist at the Center for Addiction Recovery Education & Success.

NJ Cares, also known as the state Office of the New Jersey Coordinator for Addiction Responses and Enforcement Strategies, reported 1,595 suspected drug-related deaths in the state as of

Morris County, state and federal officials children they lost to drug addiction – including June 30. That puts the state on a pace to equal or exceed the 3,021 drug-related deaths the agency counted in 2019.

> "The heroin and opioid epidemic continues to be a scourge on the residents of New Jersey. The Narcan program in Morris County is a critical component to our multidisciplinary approach in combating this epidemic. Other components include a strong focus on public education and Operation Helping Hand, a cooperative law enforcement initiative where substance use treatment is offered to those arrested for possessory drug offenses, for those determined to be eligible," said Morris County Prosecutor Fredric M. Knapp. "The Morris County Prosecutor's Office will continue to collaborate with our law enforcement and non-profit partners to save lives and connect those struggling with substance use to treatment resources immediately after overdoses are reversed."

> In Morris County, NJ Cares counted 89 drugrelated deaths in 2018 and 86 for 2019. So far this year, 54 deaths have been registered in Morris County.

Morris County has been a leading force in combating addiction, adopting a Stigma Free policy years ago while launching multiple programs to deal with the rising phenomenon of drug overdoses through the Morris County Department of Human Services, the Mental Health Association of Morris County, the Community Outreach and Planning Section in the Sheriff's Office, Morris County Prevention is over 2018, when the nation had been Key and their Center for Addiction Recovery Education and Success.

> The Morris County Addiction Recovery Response Team and the Morris County Sheriff's Hope One Mobile Response Unit were launched in 2017, with the ARRT offering peer-recovery support to overdose survivors in hospital departments emergency and counseling. The Hope One outreach program, which is a mobile recovery access center, travels throughout Morris County to provide critical support to people struggling with addiction to prevent overdoses and deaths.







Fine Workmanship at Reasonable Prices Interior & Exterior Wallpaper Removal – Drywall Repairs

**References \* Insured \* Free Estimates** 

A division of Carpet Doctor LLC. 908-342-5048

116 Sussex Street, Westfield, NJ

13VH06607700





#### CHATHAM HIGH SCHOOL FENCING TEAM **NAMED #1 IN THE NATION**

Chatham High School has been named the number one school in the nation for the USA Fencing All-American Team for the second consecutive year. The team was also named number two for the All-Academic team, improving from last year's third spot.

Over the past five years, Head Coach Jerry Duffey has led the team to multiple championships and tournament victories. The latest trophies include:

- 3 Conference Team Championships,
- 2 Morris County Team Championships,
- 4 Morris County Squad Championships,
- 4 County Individual Championships,
- 6 District Squad Championships,
- 4 District Individual Championships,
- 4 Cetrulo & Santelli Tournament medals,
- 4 State Squad Championship medals,
- 4 top 10 State Individual finishes,
- 2 boys' team top 8 finishes and 2 girls' team top 16 finishes.

THE FOLLOWING CHATHAM FENCERS EARNED #1 AND #2 SPOT IN THE NATION.

#### ALL-AMERICAN TEAM First Team

Marshall Hong, Saber Nate Eck, Foil

**Second Team** Charles Gallucci, Foil Elysa Jordan, Epee Vincent Hong, Saber Preston Yen, Saber Honorable Mention Nate Eck. Foil Henry Epstein, Saber

Sonia Julius, Foil

Ahmer Khan, Epee

#### **ALL-ACADEMIC TEAM** First Team

Samantha Serban, Foil Marshall Hong, Saber Vincent Hong, Saber Sonia Julius, Foil Ahmer Khan, Epee Jacob Mahon, Foil Samantha Serban, Foil Aidan West, Foil Kat Xikes, Saber Preston Yen, Saber

#### **Second Team**

Henry Epstein, Saber Aidan Marrinan, Foil

#### JANET LEICHT, DPM Podiatrist specializing in foot and ankle, bunions, hammertoes, diabetic foot care, heel pain, neuromas, surgery, orthotics and sports medicine Mon: 1:00 PM - 6:00 PM Thu: 9:00 AM - 12:00 PM Tue: 9:00 AM - 7:00 PM Fri: Surgery Day Sat: 8:30 AM - 12:00 PM Wed: 9:00 AM - 1:00 PM 908-381-8160 janetleichtdpm.com 369 Springfield Avenue Berkeley Heights, NJ 07922



www.susanhero.com (732) 259-5558

Providing:

susanhero@gmail.com





(above) 2020 CHS Girls Foil State Squad Bronze



**Alta Orthopedics** is Now Open and Taking **Appointments!** 

#### Amish Naik MD PhD

is a board certified\* Orthopedic Surgeon with expertise in surgery of the Hand & Shoulder.

#### Services include:

• Hand and Shoulder Surgery

- Treatment of Hip, Knee, and Ankle Pain
- Fracture and Sports Injury Care
- Workers Compensation and Personal Injury

Virtual telemedicine visits available! 973-440-3444 www.altaorthonj.com 33 Bleeker Street, Millburn, NJ

\*Dr Naik is certified by the American Board of Orthopaedic Surgery, a member board of the American Board of Medical Specialties



(above) 2020 CHS Boys Epee State Squad Bronze

#### You Don't Have To Live With It!

That "searing, burning pain" in your thigh and calf... that 'aching, numbing" feeling in your hip and buttocks.

that "tingling" in your foot and toes and loss of balance.. It interferes with your ability to walk, to ride a bicycle, play golf, garden... to have FUN IN LIFE!

Leg pain, thigh ache and numbness, and tingling in the foot may actually be caused by a pinched back nerve even though you have NO back pain - it could even be Sciatica. Dr. Murphy is an expert at finding the CAUSE of your leg pain and numbness and CORRECTING IT WITHOUT THE USE OF DRUGS OR SURGERY.

"YOUR BETTER HEALTH IS OUR ONLY CONCERN!"



Suburban Chiropractic Center



Dr. Joseph J. Murphy

Chiropractic Physician PAST PRESIDENT

The NJ Board of

Chiropractic Examiners

The NJ and Morris

Chiropractic Societies

301 Main Street • Chatham 973-635-0036 • www.drmurphy.com

### Marketing **Toolbox**

Renna Media offers a full range of marketing services, in print and online, hyperlocal to regional, for every budget and market size.

#### **NEWSPAPER ADVERTS**

We mail 135,000 newspapers to evry home and business in 21 towns, You can advertise in any number of towns. ads start at \$60.

#### **FULL COLOR PRINTING**

We print flyers and menues, full color, two sided, on coated stock for only \$35 per thousand.

#### **DIRECT MAIL**

Insert your flyer into the newspapers and get it mailed to every home and business for \$60 per thousand and as low as \$30 per thousand for higher quantities.

#### **ONLINE MARKETING**

Online ads and press releases designed and placed to drive traffic to your website and get your phone ringing.

#### **SOCIAL MEDIA**

We can design and/or manage your social media campaign from passive to aggressive plans customized to work within your budget.

#### **WEBSITE AND SEO SERVICES**

Start with an audit/analysis of your website giving you a report and recommendations for \$250.

It is highly recommended to have a marketing plan and budget before spending.

**CALL JOE RENNA FOR A** FREE CONSULTATION. 908-447-1295

#### DRIVE LOCAL TRAFFIC TO YOUR WEBSITE

- Get unlimited clicks
- Trackable results
- · Free ad design and copywriting
- · Paid search engine promotions
- · Posts are shared through social media

#### **Call Joe Renna** 908-447-1295

See samples on our websites and facebook pages.



#### RENNA MEDIA NEWSPAPER RATE SHEET WE MAIL 135,000 NEWSPAPERS MONTHLY!





Qty: 4,800 home and business Zip: 07922

KENILWORTH

Qty: 3,600

Zip: 07033

Qty: 12,400

Mailed to every

home and business Etp: 07065



Oty: 7,400 Mailed to every home and business

.IFE in

LINDEN

Qty: 17,400

Mailed to every

home and business

Scotch

Plains ы

WILAT'S HAPPEXING M O X T H I, Y

Qty: 9,600

Mailed to every

hone and business

Záp: 07076



Marked to every home and business. Zip: 07066

Long Hill

LEADER

- NO HATTHE

Qty: 3,600

Muled to every home and business in Gillette

Zips: 07933, 07946, 07980



Oty: 9,800 home and business Zip: 07016

MADISON

MONTHLY

Qty: 6,300

Mailed to every

home and intriness Zip: 07940



Qty: 3,000 home and business Zip: 07023

OUNTAINSIDE

View

Qty: 2,900

Hafed to every home and business Zips 07092



Oty: 2,200 Middled to every home and business. Zip: 97927



Qty: 3,000



1 year contract

\$365

ľhe PRIDE Plainfield

Providence NEWS " Qty: 4,900

Qty: 8,300 Mafed to every home and business Zips 07974 Mailed to every home and business Tips: 07060 07062, 07063



Qty: 9,600 Marked to every home and business.

Zip: 07901



Qty: 5,500 5,000 mailed to homes and husinesses Zip: 07083



Oty: 6,200 Mailed to every home and business

72p: 07059



Oty: 2,800 Mailed to every home and business Zip: 07069



Qty: 11,800 Mailed to every home and business. Zips 07090

NEWSPAPER AD 1	RATES
Rates are permonth. Artwork	included in pric
Newspapers are black on whi	SC.

1 Unit (Business card) 3.25° x 2° \$60 2 Units 6.5° x 2° or 3.25° x 4° \$100 4 Units 3.25° x 8° or 6.5° x 4° \$180 6 Units 6.5° x 6.25° or 10° x 4° \$240 9 HALF PAGE 6.5° x 9° or 10° x 7° \$320 12 Units 10° x 8° \$360 18 FULL PAGE 10° x 14° \$400 2 PAGE SPREAD 21° x 14° \$700	Size: RETE FOR ANY 1	aics are permonth. Ariw icwopapers are black on s Inits
4 Units 3.25° x 8° or 6.5° x 4° \$180 6 Units 6.5° x 625° or 10° x 4° \$240 9 HALF PAGE 6.5° x 9° or 10° x 7° \$320 12 Units 10° x 8° \$360 18 FULL PAGE 10° x 14° \$400 2 PAGE SPREAD 21° x 14° \$700	3.25° x 2° \$60	1 Unit (Busine
6 Units 65°x625°or 10° x 4° 5240 9 HALF PAGE 65°x8°or 10° x 7° 5320 12 Units 10° x 8° 5360 18 FULL PAGE 10° x 14° 5400 2 PAGE SPREAD 21° x 14° \$700	s 2 for 3.25° x 4° <b>\$100</b>	2 Units
9 HALF PAGE 65'x 9'w 10" x 7" 5320 12 Units 10" x 8" 5360 18 FULL PAGE 10" x 14" 5400 2 PAGE SPREAD 21" x 14" \$700	x8'or 6,5" x 4" <b>\$180</b>	4 Units
12 Units 10" x 8" \$360 18 FULL PAGE 10" x 14" \$400 2 PAGE SPREAD 21" x 14" \$700	25 or 10 x 4 5240	6 Units
18 FULL PAGE 10" x 14" \$400 2 PAGE SPREAD 21" x 14" \$700	x9'or 10" x 7" <b>5320</b>	9 HALF PAG
PAGE SPREAD 21" x 14" \$700	10° x 8° <b>5360</b>	12 Units
	10" x 14" <b>\$400</b>	18 FULL PAGE
ACT DACE 101 - 1/2 ACCO	21° x 14° \$700	PAGE SPREAD
MCK PAGE 10° X 14°   \$500	10° x 14°   \$500	BACK PAGE
FRONT PAGE BANNER 8.25° x 2° \$320	R 8.25' x 2' <b>\$320</b>	RONT PAGE B
RONT PAGE BOX 1.5' x 4.5' \$240	1.5" x 4.5" <b>\$240</b>	RONT PAGE B

Back cover front page basiner and front box reserved on first come

Y 1	ANY 3 XPKSP4PERS	ANY 6 NEWSPAPERS	ANY 9 NEWSPAPERS	ANY 12 NEWSPAPERS	ANY 15 NEWSPIPERS	ANY 18 NEWSPAPERS	ALL 21 XPASPIPERS
\$60	\$150	\$250	\$350	\$400	\$450	\$500	\$550
100	\$250	\$400	\$500	\$600	8700	\$800	\$900
180	\$450	\$700	5900	\$1100	\$1300	\$1500	51700
240	\$600	\$900	\$1200	\$1400	\$1600	\$1800	52000
520	\$800	\$1000	\$1300	\$1600	\$1900	\$2200	52400
360	\$900	\$1200	\$1500	\$1800	\$2100	\$2400	52700
<b>£00</b>	51000	\$1400	\$1800	\$2200	\$2500	\$2800	93000
700	=						

#### PREPAY FOR 6 MONTHS AND GET 1 FREE

Make Checks payable to Renna Media, 202 Walnut Avenue, Cranford, NJ 07016

Visit RennaMedia.com for online publications. Photo albums, video and advertising opportunities.

## Howdy Partners! Online Marketing is like the Wild West

Too many carpetbaggers are exploiting business owners, making empty promises that don't materialize.

Too many businesses are stuck in contracts with no return on investments, no way to check if the work is getting done, and needing to invest more to make things right.

The following is a guide to Renna Media services and costs that you can compare to your present provider.

I highly recommend doing an independent audit of your website!

Contact Walter Watson at walter@www-online-enterprises.com

He does a great job analysing and making recommendations.

It is only \$250 and can save you time, money and headaches.

Thank you. - Joe Renna

### **Full Service Online Marketing**





#### **Online Marketing Items**

Website ads and Social Media Posts, Classified ads .....\$20 per item
 Special bulk price......Block of 20 items \$100 Including: Press releases / Classified Ads
 Web Page / Calendar Event / Monthly Banner ads

#### Extra Boost:

- Blast your online ad or press release to a targeted market: .....\$100
- National Press Release Distribution to 300 to 500 news outlets......Budget choice from \$300 to \$500.

#### Website / SEO services

- Website Audit/Analysis and recommendation plan: .....\$250
- Website creation/update:.....\$2,400 (Cost for average website: 12 pages, contact form, SEO friendly, responsive design)
- Website Hosting: ......\$300 per year Includes website hosting, software updates, monthly website content updates
- SEO Services:.....average cost \$1,000 \$2,000 per month Custom tailored solutions: Google Ranking, Local SEO, Social Marketing

#### Video advertising

#### **Production:**

- Product placement \$250
- 30-second commercial \$500
- 3-minute spot \$1,000
- 30-minute show \$1,500
- 3-hour shoot \$2,000

## Do not commit to a service unless you have a solid marketing plan and budget.

Your plan should work on paper before you spend dime one. Don't waste money just trying something. There is no magic bullet. **Call Joe for a free consultation.** 

Call Joe Renna 908-447-1295 Email: JoeRenna@RennaMedia.com

## SCORE hosts FREE Seminar

## How to Get Sued by Anyone & Everyone!

Join Mitchell for this fascinating discussion about the right and wrong way to handle your business dealings.



#### AVOID THESE COMMONS MISTAKES

- How to avoid conflicts with your business partner
- How to prevent "memory loss" and misunderstandings; the Brian Williams syndrome
- Things to include in any business contract

In this webinar, Mitch will also run through a business from idea, to startup, through getting into operation.

DATE: Tuesday, October 6, 2020

TIME: 1:00 pm COST: FREE

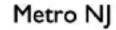
REGISTER: https://score.zoom.us/webinar/ register/WN 6utovA1 Rjelmw0dlDQVng





For Branches and Services call 800-618-Bank or visit www.Unitybank.com Westfield Chamber of Commerce 12 Lenox Ave. Westfield, NJ 0709 908-233-3021 www.GWACCNJ.com







SCORE Helps You Build Your Business For mentoring call (973) 645-3982 For seminar schedules visit https://metronj.score.org

- Video Tape Transfers
- DVD & Flash Drive Duplication
- High Speed Photo & Slide Scanning

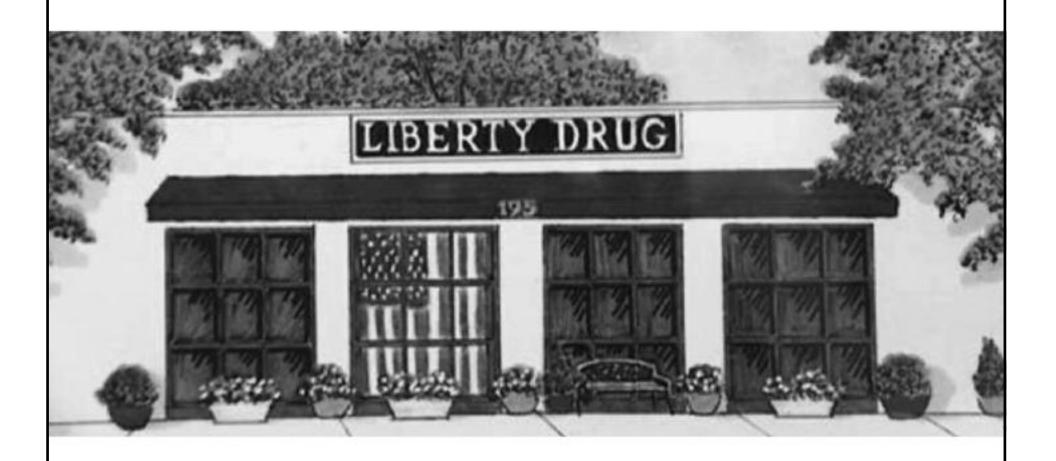
### VIDEO DATA SERVICES®

locally owned since 1984

www.vdsnj.com facebook.com/vdsnj email: ira@vdsnj.com 908-964-4004 406 Chestnut St. • Union, NJ 07083

## YES! WE ARE OPEN!

# Retail is back in Full Effect!



## IT'S EASY TO TRANSFER PRESCRIPTIONS TO OUR PHARMACY!

JUST HEAD IN TODAY OR GIVE US A CALL AND WE'LL TRANSFER ALL YOUR PRESCRIPTIONS FOR YOU, HASSLE-FREE.

DELIVERY TO SUMMIT & SURROUNDING TOWNS

AMPLE PARKING ON SITE

FORMER LISS PHARMACY TECHNICIANS - PLEASE CONTACT LIBERTY DRUG FOR EMPLOYMENT OPPORTUNITIES

fax: 973.635.6208

phone: 973.635.6200



info@libertydrug.com 195 Main St Chatham, NJ 07928